Independent Auditor's Report and Financial Statements

June 30, 2021



YWCA Greenwich, Connecticut, Inc. June 30, 2021

Contents

Independent Auditor's Report	1
Financial Statements	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses – 2021	5
Statement of Functional Expenses – 2020	6
Statement of Cash Flows	7
Notes to Financial Statements	8



Independent Auditor's Report

Board of Directors YWCA Greenwich, Connecticut, Inc. Greenwich, Connecticut

We have audited the accompanying financial statements of YWCA Greenwich, Connecticut, Inc. (YWCA), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors YWCA Greenwich, Connecticut, Inc. Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of YWCA as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described in *Note 1* to the financial statements, YWCA adopted Accounting Standards Codification Topic 606, *Revenue from Contracts with Customers*. Our opinion is not modified with respect to this matter.

Report on Summarized Comparative Information

We have previously audited YWCA's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 30, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2020 is consistent, in all material respects, with the audited financial statements from which it has been derived.

New York, New York

BKD, LLP

November 19, 2021

Statement of Financial Position June 30, 2021

(With Summarized Financial Information as of June 30, 2020)

	2021	2020
Assets		
Current Assets		
Cash and cash equivalents	\$ 2,496,167	\$ 2,680,245
Investments	-	7,526,672
Campaign contributions receivable	865,000	-
Contributions, grants and program receivables (net of		
allowance for doubtful accounts of \$25,000 for 2021		
and 2020)	218,419	151,133
Prepaid expenses	114,806	119,092
Total current assets	3,694,392	10,477,142
Long-Term and Other Assets		
Investments	12,243,409	850,000
Campaign contributions receivable	1,227,878	-
Property and equipment, net	4,799,001	4,895,320
Total long-term and other assets	18,270,288	5,745,320
Total assets	\$ 21,964,680	\$ 16,222,462
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 516,175	\$ 863,573
Deferred revenue	892,609	214,895
Loans payable		196,805
Total current liabilities	1,408,784	1,275,273
Long-Term Liabilities		
Loans payable	719,860	563,195
Total liabilities	2,128,644	1,838,468
Net Assets		
Without donor restrictions	16,275,419	13,533,994
With donor restrictions	3,560,617	850,000
Total net assets	19,836,036	14,383,994
Total liabilities and net assets	\$ 21,964,680	\$ 16,222,462

Statement of Activities Year Ended June 30, 2021

(With Summarized Financial Information for the Year Ended June 30, 2020)

	Without Donor	With Donor		
	Restrictions	Restrictions	Total	2020
Operating Revenues and Other Support				
Contributions	\$ 2,135,483	\$ 2,466,254	\$ 4,601,737	\$ 1,209,352
United Way	108,215	-	108,215	108,000
Special events revenues	1,190,540	-	1,190,540	1,105,628
Less direct costs of special events	(258,795)	-	(258,795)	(156,986)
Government grants	762,540	-	762,540	572,500
Nongovernmental grants	169,586	-	169,586	185,180
Program service fees (including financial aid				
2021 - \$155,763 and 2020 - \$180,913)	1,922,657	-	1,922,657	2,439,761
Memberships	350,753	-	350,753	391,897
Interest and dividends, net of fees	107,659	9,042	116,701	151,940
Other income	52,006		52,006	87,566
Total operating revenues and other support	6,540,644	2,475,296	9,015,940	6,094,838
Operating Expenses				
Program services				
Aquatics	961,096	-	961,096	1,082,044
Fitness	765,142	-	765,142	780,341
Childhood education	1,815,489	-	1,815,489	2,045,048
Center for Equity and Justice	230,826	-	230,826	192,503
Domestic abuse services	1,140,185		1,140,185	1,034,177
Total program services	4,912,738	-	4,912,738	5,134,113
Management and general	952,036	-	952,036	1,091,435
Fundraising	556,600		556,600	464,852
Total operating expenses	6,421,374		6,421,374	6,690,400
Change in Net Assets from Operations	119,270	2,475,296	2,594,566	(595,562)
Net unrealized and realized gains (loss) on investments	1,872,155	235,321	2,107,476	(79,786)
Forgiveness of loan payable	750,000		750,000	
Change in Net Assets	2,741,425	2,710,617	5,452,042	(675,348)
Net Assets, Beginning of Year	13,533,994	850,000	14,383,994	15,059,342
Net Assets, End of Year	\$ 16,275,419	\$ 3,560,617	\$ 19,836,036	\$ 14,383,994

Statement of Functional Expenses Year Ended June 30, 2021

(With Summarized Financial Information for the Year Ended June 30, 2020)

2021 **Program Services** Center for **Domestic** Childhood **Equity and** Abuse Management **Fitness** Education Justice Services Total and General **Fundraising** Aquatics Total Salaries 482,042 424,113 864,171 180,477 707,877 2,658,680 547,562 222,709 3,428,951 Payroll taxes and employee benefits 69,368 63,631 187,236 26,017 141,347 487,599 129,186 52,648 669,433 Total salaries and 487,744 1,051,407 849,224 275,357 4,098,384 related expenses 551,410 206,494 3,146,279 676,748 335,741 262 49,098 28,116 745,293 Occupancy 153,371 123,297 661,769 55,408 Supplies 106,587 33,237 90,717 7,132 146,110 383,783 19,319 219,300 622,402 Professional fees and instructors 42,192 35,239 109,480 4.094 19,645 210,650 124,888 167,531 503,069 50,924 23,074 280,581 23,649 Depreciation 62,588 143,872 123 13,214 317,444 Bank charges and payroll fees 17,104 15,491 30,174 6,634 27,303 96,706 18.372 8.551 123,629 Printing and marketing 96 63 294 3,485 4,878 8,816 19,073 41,086 68,975 Insurance 15,573 13,405 32,568 2,514 13,879 77,939 8,881 6,884 93,704 79,464 1,615 7,770 88 3,986 18,410 43,425 Miscellaneous 4,951 17,629 Network connectivity 7,224 4,127 13,466 2,988 27,805 27,805 Total expenses 961,096 765,142 1,815,489 230,826 1,140,185 4,912,738 952,036 815,395 6,680,169 Less direct costs of special (258,795)(258,795)events 961,096 765,142 1,815,489 230,826 1,140,185 4,912,738 952,036 556,600 6,421,374

See Notes to Financial Statements 5

Statement of Functional Expenses (Continued)

Year Ended June 30, 2021

(With Summarized Financial Information for the Year Ended June 30, 2020)

								2020						
					Program	Servic	es							
	Ac	quatics	F	Fitness	hildhood ducation	Eq	enter for uity and lustice	omestic Abuse ervices		Total	nagement I General	Fur	ndraising	Total
Salaries Payroll taxes and employee	\$	569,902	\$	444,522	\$ 964,299	\$	139,640	\$ 675,223	\$	2,793,586	\$ 613,481	\$	233,459	\$ 3,640,526
benefits		86,761		60,485	 219,782		29,482	 140,958	_	537,468	 106,330		50,586	 694,384
Total salaries and		656.660		505.007	1 104 001		160 122	016 101		2 221 054	710.011		204.045	4 22 4 010
related expenses		656,663		505,007	1,184,081		169,122	816,181		3,331,054	719,811		284,045	4,334,910
Occupancy		161,637		119,659	347,657		1,903	48,979		679,835	28,047		50,200	758,082
Supplies		131,584		40,954	128,274		4,822	95,514		401,148	11,305		129,232	541,685
Professional fees and instructors		28,169		33,353	137,457		2,728	4,981		206,688	178,720		42,526	427,934
Depreciation		62,580		51,141	147,813		124	23,446		285,104	13,427		24,031	322,562
Bank charges and payroll fees		15,902		12,557	25,292		3,691	19,705		77,147	15,238		6,857	99,242
Printing and marketing		1,683		436	2,650		8,536	8,119		21,424	46,600		36,724	104,748
Insurance		15,024		12,186	29,936		1,577	11,617		70,340	8,249		6,226	84,815
Miscellaneous		3,780		2,214	25,643		-	2,755		34,392	70,027		41,980	146,399
Network connectivity		5,022		2,834	 16,245			 2,880		26,981	 11		17	 27,009
Total expenses		1,082,044		780,341	2,045,048		192,503	1,034,177		5,134,113	1,091,435		621,838	6,847,386
Less direct costs of special events					 		<u>-</u>	 	_				(156,986)	 (156,986)
	\$	1,082,044	\$	780,341	\$ 2,045,048	\$	192,503	\$ 1,034,177	\$	5,134,113	\$ 1,091,435	\$	464,852	\$ 6,690,400

See Notes to Financial Statements 6

Statement of Cash Flows Year Ended June 30, 2021

(With Summarized Financial Information for the Year Ended June 30, 2020)

	2021	2020
Operating Activities		
Change in net assets	\$ 5,452,042	\$ (675,348)
Items not requiring (providing) operating cash flows	Ψ 3,132,012	Ψ (075,540)
Depreciation	317,444	322,562
Realized and unrealized (gains) losses on investments	(2,107,476	
Forgiveness of loan payable	(750,000	
Contributions received restricted for endowment	(250,000	
Contributions received restricted for acquisition	(230,000	-
of property and equipment	(399,441	_
Changes in	(399,441)	-
Campaign contributions receivable	(1,992,878)
Grants and program receivables	(67,286	
Prepaid expenses	4,286	
		, , ,
Accounts payable and accrued expenses Deferred revenue	(347,398	
Deterred revenue	677,714	(529,294)
Net cash provided by (used in) operating		
activities	537,007	(209,745)
Investing Activities		
Purchase of property and equipment	(221,125	(208,601)
Purchase of investments	(10,460,835	
Proceeds from the sale of investments	8,701,574	
Trocecus from the sale of investments	0,701,374	0,202,034
Net cash provided by (used in) investing		
activities	(1,980,386	1,897,546
Financing Activities		
Proceeds from loan payable	719,860	760,000
Repayments on loan payable	(10,000	-
Proceeds from contributions restricted for endowment	150,000	-
Proceeds from contributions restricted for property		
and equipment	399,441	
Net cash provided by financing activities	1,259,301	760,000
Increase (Decrease) in Cash and Cash Equivalents	(184,078	2,447,801
Cash and Cash Equivalents, Beginning of Year	2,680,245	232,444
Cash and Cash Equivalents, End of Year	\$ 2,496,167	\$ 2,680,245

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

YWCA Greenwich, Connecticut, Inc. (YWCA) operates programs that enhance the lives of women, men and children in the community through fitness and aquatics programs, childhood education programs, domestic abuse services, and equity and justice programs provided through YWCA's new Center for Equity and Justice. Women's empowerment and racial justice which were previously reflected separately in the functional expense reporting are combined under the Center for Equity and Justice to reflect the intersection between women's empowerment and racial justice program initiatives. During 2021 and 2020, approximately 14,000 women, men and children participated in and benefited from YWCA programs and services. Founded in 1919, YWCA continually meets the changing needs of the people it serves. YWCA is funded primarily by program service fees and memberships collected from individuals as well as contributions and special events.

As a result of the spread of the SARS-CoV-2 virus and the incidence of COVID-19, economic uncertainties negatively affected the financial position, results of operations and cash flows of the YWCA. The pandemic resulted in a decrease of program revenues and uncertainty in future fundraising activity. The YWCA also obtained additional COVID-19 relief funding from the government and it continued fundraising activities.

YWCA closed its facility as of March 13, 2020. Although the YWCA staged the reopening of its business lines during the summer 2020 and into the fall, revenues remained weaker during the 2021 fiscal year due to continued COVID-19 concerns. Fundraising was a key focus to cover ongoing operational costs and strengthen the organization for future growth and sustainability. During the fiscal year 2021, the YWCA embarked on a private fundraising campaign, receiving approximately \$4.2 million in contributions. Approximately \$2.0 million was received in cash during the fiscal year with the remainder to be received over the next six years.

On July 28, 2020, management and the Board of Directors approved the return of \$500,000 from cash to investments. This cash was the result of the transfer that occurred from investments to cash providing liquidity during the COVID-19 crisis. The timing of the reinvestment of these funds is at the discretion of Wells Fargo, YWCA's investment manager. On September 28, 2020, \$500,000 was returned to Wells Fargo for investment.

In June 2021, YWCA's Board of Directors internally designated all investments without donor restrictions to be a board-designated endowment. This action was taken to align these assets with the intended support of future programming. No investments were bought or sold due to this reclassification from current to long-term assets. The investment and spending policies applicable to these assets did not change because of this reclassification.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

YWCA considers all liquid investments with original maturities of three months or less to be cash equivalents. Uninvested cash and cash equivalents included in investment accounts, including endowment accounts, are not considered to be cash and cash equivalents. At June 30, 2021 and 2020, cash equivalents consisted primarily of money market funds.

At June 30, 2021, YWCA's cash accounts exceeded federally insured limits by approximately \$1,857,000.

Investments

YWCA measures securities, other than investments that qualify for the equity method of accounting, at fair value.

YWCA's investments with long-term maturities have been classified as long-term while the remaining investments have been classified as current based on the availability of these investments to fund current operations as needed as of June 30, 2020. In June 2021, YWCA's Board of Directors internally designated all investments without donor restrictions to be a board-designated endowment.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

The following is a summary of the performance of the YWCA's investment portfolio as compared to the IPS Static Blended Benchmark as of June 30, 2021 and 2020:

2021	2020
\$ 12,243,409 3,866,737	\$ 8,376,672 (2,185,933)
3,000,737	(2,100,755)
173,415	214,570
1,139,864	(16,691)
967,614	(63,095)
(64,157)	(70,716)
2,216,737	64,067
500,000	-
1,150,000	
1,650,000	
	2,250,000
	2,250,000
24.77%	3.10%
29.93%	0.40%
	\$ 12,243,409 3,866,737 173,415 1,139,864 967,614 (64,157) 2,216,737 500,000 1,150,000

Returns for the portfolio are calculated as monthly rates of return, using methodologies which vary based on time period and portfolio type. The monthly rates of return are then geometrically linked (time weighted) to provide an annualized return.

The IPS Static Blended Benchmark is calculated based on allocation weights in our Investment Policy Statement vs. each corresponding index. It provides performance differences between the active investment manager vs. passive portfolio return based upon our Investment Policy Statement weightings.

Investment Return

Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments, less external and direct internal investment expenses. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in net assets without donor restrictions. Other investment return is reflected in the statement of activities with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

Program Receivables and Allowance for Doubtful Accounts

Program receivables are stated at the amount of consideration from participants, of which YWCA has an unconditional right to receive. YWCA provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions.

Receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Delinquent receivables are written off based on the age of the receivable and a review of payments subsequent to year-end. Interest is not accrued or recorded on outstanding receivables.

Property and Equipment

Property and equipment acquisitions over \$5,000 are stated at cost, less accumulated depreciation. Depreciation is charged to expense on the straight-line basis over the estimated useful life of each asset.

Long-Lived Asset Impairment

YWCA evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the years ended June 30, 2021 and 2020.

Deferred Revenue

YWCA receives payments for programs in advance. These prepayments are recorded as liabilities and are applied against the period in which they are earned. All deferred revenue is expected to be earned in the next fiscal year.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor restrictions.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Net assets without donor restrictions are available for use in general operations and not subject to donor or grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net assets with donor restrictions are subject to donor or grantor restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor or grantor stipulates that resources be maintained in perpetuity.

Program Services Fees

Program services fees are recognized over the term of the program as YWCA provides services to participants. Revenue is reported at the amount of consideration which YWCA expects to be entitled in exchange for providing services. YWCA determines the transaction price based on standard charges for services provided, reduced by discounts provided for financial aid to participants.

Membership Revenue

Membership revenue is recognized as YWCA satisfies performance obligations under its contracts. Revenue is reported at the estimated transaction price or amount that reflects the consideration to which YWCA expects to be entitled in exchange for providing services. YWCA determines the transaction price based on standard charges for services provided, reduced by implicit and explicit price concessions. YWCA determines its estimates of implicit and explicit price concessions based upon contractual agreements, its discount policies and historical experience. The estimated amounts also include variable consideration financial aid offered to members.

Operating Indicator

Changes in net asset from operations include all revenues and expenses for the reporting period except for net unrealized and realized gains (losses) on investments and forgiveness of loan payable.

Grants

Support funded by grants is recognized as YWCA meets the conditions prescribed by the grant agreement, performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

Notes to Financial Statements

June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Contributions

Contributions are provided to YWCA either with or without restrictions placed on the gift by the donor or grantor. Revenues and net assets are separately reported to reflect the nature of those gifts – with or without donor restrictions. The value recorded for each unconditional grant and contribution, with or without restriction, is recognized as follows:

Nature of the Gift	Value Recognized
Conditional gifts, with or without restriction	
Gifts that depend on YWCA overcoming a donor-imposed barrier to be entitled to the funds	Not recognized until the gift becomes unconditional, <i>i.e.</i> , the donor-imposed barrier is met
Unconditional gifts, with or without restriction	
Received at date of gift – cash and other assets	Fair value
Received at date of gift – property, equipment and long-lived assets	Estimated fair value
Expected to be collected within one year	Net realizable value
Collected in future years	Initially reported at fair value determined using the discounted present value of estimated future cash flows technique

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level-yield method.

When a donor- or grantor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Absent explicit donor or grantor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Gifts having donor or grantor stipulations which are satisfied in the period the gift is received are reported as revenue and net assets without donor restrictions.

Conditional contributions having donor stipulations which are satisfied in the period the gift is received are recorded as revenue and net assets without donor restrictions.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Income Taxes

YWCA is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and a similar provision of state law. However, YWCA is subject to federal income tax on any unrelated business taxable income.

YWCA files tax returns in the U.S. federal jurisdiction.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the program, management and general and fundraising categories based on hours worked, square footage of space used and other methods.

Summarized Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with YWCA financial statements for the year June 30, 2020, from which the summarized information was derived.

Reclassifications

Certain reclassifications have been made to the 2020 financial statements to conform to the 2021 financial statement presentation. These reclassifications had no effect on the change in net assets.

Change in Accounting Principle

On July 1, 2020, YWCA adopted the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606, *Revenue from Contracts with Customers* (Topic 606), using a modified retrospective method of adoption to all uncompleted contracts with customers.

The core guidance in Topic 606 is to recognize revenue to depict the transfer of promised services to participants and members in amounts that reflect the consideration to which YWCA expects to be entitled in exchange for those services.

The amount to which YWCA expects to be entitled is calculated as the transaction price and recorded as revenue in exchange for providing services.

Adoption of Topic 606 resulted in additional disclosures in the notes to the financial statements. YWCA's adoption of Topic 606 did not result in a change to the timing of revenue recognition.

Notes to Financial Statements

June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 2: Contributions Receivable

Contributions receivable as of June 30, 2021 consisted of the following:

	With Donor Restrictions				
Due within one year Due within one to five years Due in more than five years	\$ 865,000 1,190,000 50,000				
Less unamortized discount	2,105,000 (12,122) \$ 2,092,878				

Discount rates ranged from 0.07 percent to 0.87 percent for 2021.

Note 3: Conditional Gifts

YWCA has received \$137,500 of the following conditional promises to give at June 30, 2021 that are not recognized in the financial statements.

Note 4: Property and Equipment

	 2021	2020	Estimated Useful Lives
Land Buildings Building improvements	\$ 418,982 1,475,698 8,375,837	\$ 418,982 1,475,698 8,506,271	3-50 years 5-40 years
Furniture, fixtures and equipment Construction-in-process	 387,653 188,187	423,206	3-20 years
Less accumulated depreciation	\$ 10,846,357 (6,047,356) 4,799,001	\$ 10,824,157 (5,928,837) 4,895,320	

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 5: Investments and Disclosures About Fair Value of Assets

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. The hierarchy comprises three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- **Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Notes to Financial Statements

June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Recurring Measurements

The following tables present the fair value measurements of assets and liabilities recognized in the accompanying statement of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2021 and 2020:

		Fair Value Measurements Using Quoted Prices
	Total Fair Value	in Active Markets for Identical Assets (Level 1)
June 30, 2021		
Government obligations	\$ 291,598	\$ 291,598
Corporate obligations	686,844	686,844
Common stocks		
Domestic common stocks	3,229,043	3,229,043
International common stocks	904,409	904,409
Total common stocks	4,133,452	4,133,452
Mutual funds		
Domestic	4,027,532	4,027,532
International	1,328,216	1,328,216
Total mutual funds	5,355,748	5,355,748
Real estate investment trusts	551,895	551,895
Total investments reported on the fair value hierarchy	11,019,537	\$ 11,019,537
Cash and cash equivalents included in investments	1,223,872	
Total investments	\$ 12,243,409	

Notes to Financial Statements

June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

		Fair Value Measurements Using			
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)			
June 30, 2020					
Government obligations	\$ 554,922	\$ 554,922			
Corporate obligations	836,757	836,757			
Common stocks					
Domestic common stocks	1,843,839	1,843,839			
International common stocks	795,446	795,446			
Total common stocks	2,639,285	2,639,285			
Mutual funds					
Domestic	2,926,226	2,926,226			
International	516,233	516,233			
Total mutual funds	3,442,459	3,442,459			
Real estate investment trusts	420,084	420,084			
Total investments reported on the fair value hierarchy	7,893,507	\$ 7,893,507			
Cash and cash equivalents included in investments	483,165				
Total investments	\$ 8,376,672				

The following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statement of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended June 30, 2021 and 2020.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. 100 percent of our investments are classified as Level 1.

Note 6: Loans Payable

On March 27, 2020, President Trump signed into law the *Coronavirus Aid, Relief, and Economic Security Act*. On April 20, 2020, YWCA received a loan in the amount of \$750,000 (PPP 1) pursuant to the Paycheck Protection Program. On April 9, 2021, YWCA received a second loan in the amount of \$719,860 (PPP 2) pursuant to the Paycheck Protection Program. YWCA has elected to account for the funding as a loan in accordance with ASC Topic 470, *Debt*. Any forgiveness of the loan will be recognized as a gain in the financial statements in the period the debt is legally released. PPP loans are subject to audit and acceptance by the U.S. Department of Treasury, Small Business Administration, or lender; as a result of such audit, adjustments could be required to any gain recognized.

PPP 1 was due two years from the date of the first disbursement under the loan and had a fixed interest rate of 1 percent per year. On June 15, 2021, YWCA received a notice of full forgiveness on PPP 1, recognizing non-operating revenues of \$750,000. PPP 2 is due five years from the date of the first disbursement under the loan and has a fixed interest rate of 1 percent per year.

On May 14, 2020, YWCA received a \$10,000 interest free loan from the State of Connecticut. The principal was due one year from receipt. During 2021, YWCA fully repaid the loan.

Annual maturities of loans payable as of June 30, 2021 are:

2023	\$ 182,888
2024	193,557
2025	195,501
2026	 147,914
	\$ 719,860

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 7: Line of Credit

In September 2020, YWCA entered into a \$2 million revolving line of credit with Wells Fargo Bank, N.A. At June 30, 2021, there were no borrowings against the line. The line is collateralized by \$5,025,698 of YWCA's investments at June 30, 2021. There are no fees charged on the line other than interest on any amounts drawn on the line of credit. The interest rate on the line, as amended on July 29, 2021, is one and two-fifths percent (1.4 percent) above daily simple secured overnight financing rate published by the Federal Reserve Bank of New York. The line originally matured on July 31, 2021 but has been subsequently renewed through July 31, 2024.

Note 8: Multiemployer Pension Plan

YWCA contributes to a multiemployer cash balance defined benefit pension plan qualified under Section 401(a) of the Internal Revenue Code. The plan is administered by YWCA's Retirement Fund (a separate national corporation). The risks of participating in this multiemployer plan are different from single-employer plans in the following aspects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If YWCA chooses to stop participating in its multiemployer plan, YWCA may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The actuarial present value of accumulated plan benefits and net assets available for benefits relating to YWCA's employees is not available because such information is not accumulated for each participating organization. As of December 31, 2020, based on information received from the plan, the plan was approximately 130 percent funded.

Employees become eligible for participation in the plan after two years of service and minimum of 1,000 hours per year. On an annual basis, participating YWCAs can elect to contribute 10 percent, 7.5 percent, 5 percent or 3 percent of the employee's salary. Based on the level of YWCA's contributions, YWCA's Retirement Fund will match at 4 percent, 3 percent, 2 percent and 1.2 percent, respectively. For the 2021 and 2020 fiscal year-ends, YWCA elected the 5 percent contribution rate. The pension expense for the years ended June 30, 2021 and 2020 was \$135,990 and \$119,012, respectively.

Notes to Financial Statements

June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 9: Net Assets

Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30 are restricted for the following purposes or periods:

		2021		2020
Subject to expenditure for specific purpose				
Playground	\$	211,254	\$	_
Promises to give, the proceeds from which	·	, -	·	
have been restricted by donors for				
Center for Equity and Justice		49,983		_
Domestic Abuse Services		296,576		_
Financial Aid		262,618		-
		609,177		
Subject to the passage of time		002,177		
Promises to give that are not restricted by				
donors but which are unavailable for				
expenditure until due		1,395,823		_
Endowments				
Subject to appropriation and expenditure				
when a specified event occurs				
Restricted by donors for				
Domestic Abuse Services		350,000		200,000
Racial Justice		250,000		250,000
Women's Economic Empowerment		200,000		200,000
Helen Wilshire Walsh - handicap accessibility		200,000		200,000
Promises to give, subject to YWCA's		200,000		200,000
endowment spending policy and appropriation				
Domestic Abuse Services		100,000		_
Subject to YWCA's endowment spending policy		,		
and appropriation				
Domestic Abuse Services		57,497		_
Racial Justice		71,872		_
Women's Economic Empowerment		57,497		_
Helen Wilshire Walsh - handicap accessibility		57,497		
Total endowments		1,344,363		850,000
	\$	3,560,617	\$	850,000

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Net Assets Without Donor Restrictions

Net assets without donor restrictions at June 30 have been designated for the following purposes:

	 2021	2020
Undesignated Designated by the Board for endowment	\$ 5,276,373 10,999,046	\$ 13,533,994
	\$ 16,275,419	\$ 13,533,994

Note 10: Endowment

In July 2006, the National Conference of Commissioners on Uniform State Laws approved the *Uniform Prudent Management of Institutional Funds Act* (UPMIFA) as an updated version of the *Uniform Management of Institutional Funds Act* (UMIFA). UMIFA, in effect in Connecticut since 1973, provided a prudent standard for the spending of the net appreciation of a donor-restricted endowment fund and imposed a spending floor of a fund's book value (referred to as historic dollar value in UMIFA). UPMIFA became law and replaced UMIFA in Connecticut on October 1, 2007 and provides, among other things, expanded spending flexibility by allowing, subject to a standard of prudence, the institution to spend from an endowment fund without regard to the book value of the corpus of the fund. This flexibility under UPMIFA allows an expenditure that lowers the value of the corpus of the fund below its book value, which was not allowed under UMIFA.

As a result, YWCA classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before being reclassified as net assets without donor restrictions.

Additionally, in accordance with UPMIFA, YWCA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of YWCA and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of YWCA
- 7. Investment policies of YWCA

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

YWCA's endowment consists of approximately five individual funds established for a variety of purposes. The income from the assets can be used to support Racial Justice, Women's Economic Advancement, Domestic Abuse Services and making the building handicapped accessible. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

In June 2021, YWCA's Board of Directors internally designated all investments without donor restrictions to be a board-designated endowment. This action was taken to align these assets with the intended support of future programming. No investments were bought/sold due to this reclassification from current to long-term assets. The investment and spending policies applicable to these assets did not change because of this reclassification.

In June 2021, the Board of Directors of YWCA designated assets to be invested as a quasiendowment.

The composition of net assets by type of endowment fund at June 30, 2021 was:

				2021	
		Without		With	_
		Donor		Donor	
	_R	estrictions	Re	strictions	Total
Board-designated endowment fund Donor-restricted endowment funds Original donor-restricted gift amount and amounts required to be maintained in	\$	10,999,046	\$	-	\$ 10,999,046
perpetuity by donor Accumulated investment gains		- -		1,100,000 244,363	 1,100,000 244,363
Endowment net assets, end of year	\$	10,999,046	\$	1,344,363	\$ 12,343,409

At June 30, 2020, the entire endowment balance of \$850,000 was considered to be original donor-restricted gift amounts required to be maintained in perpetuity by donor.

Change in endowment net assets for the years ended June 30, 2021 and 2020 were:

				2021	
	With Dor			With Donor	
	Restric	tions	Re	strictions	Total
Endowment net assets, beginning of year	\$	-	\$	850,000	\$ 850,000
Investment return, net		-		244,363	244,363
Contributions		-		250,000	250,000
Other changes					
Transfer to create board-designated					
endowment	10,9	999,046			 10,999,046
Endowment net assets, end of year	\$ 10,9	999,046	\$	1,344,363	\$ 12,343,409

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

	D	ithout onor rictions	2020 With Donor strictions	Total
Endowment net assets, beginning of year	\$	-	\$ 850,000	\$ 850,000
Investment return, net Appropriation of endowment assets		22,847	-	22,847
for expenditures		(22,847)	 <u> </u>	 (22,847)
Endowment net assets, end of year	\$	_	\$ 850,000	\$ 850,000

Investment and Spending Policies

YWCA has adopted investment and spending policies regarding its investment assets, including endowment funds, that attempt to provide a predictable stream of funding to programs and other items supported by its investment assets while seeking to maintain the purchasing power of the investment assets. Investment assets include those assets of donor-restricted endowment funds YWCA must hold in perpetuity. The investment policy to achieve this objective is to invest in diversified securities. Investment income earned in relation to the endowment funds is recorded as earnings without donor restrictions if it is released from restriction in the year it is earned.

YWCA has a spending policy of appropriating for expenditure each year a percentage of its investments' average fair value over the prior twelve quarters through March 31 of the preceding year in which expenditure is planned. YWCA did not appropriate any earnings during fiscal year 2021. For fiscal year 2020, the percentage was 4.0 percent. In addition, the overall spending policy also allows for the funding of capital expenditures in excess of depreciation and funding other special activities that may arise. The spending policy is reviewed at least annually by the Executive, Finance and Investment Committees. Any amendment to the policy must be approved by the Board of Directors. The Board of Directors approves the planned spending policy amounts during its approval of the upcoming budget.

Underwater Endowments

At June 30, 2021 and 2020, YWCA does not have any underwater endowment funds.

Note 11: Revenue from Contracts with Participants and Members

Program Revenue

Revenue from contracts with participants for fees for program services is reported at the amount that reflects the consideration to which YWCA expects to be entitled in exchange for providing fitness and aquatics programs, childhood education programs, and other programs.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Revenue is recognized as performance obligations are satisfied, which is ratably over the program term. Generally, YWCA bills prior to the beginning of the program upon registration. Certain programs may have billing dates. Due to the outbreak of COVID-19, YWCA has been establishing payment terms to occur over the program period.

Membership Dues Revenue

Revenue from contracts with members for dues is reported at the amount that reflects the consideration to which YWCA expects to be entitled in exchange for providing access to membership services.

Revenue is recognized as performance obligations are satisfied, which is ratably over the membership term. Generally, YWCA has an annual membership where the members are billed monthly.

Special Events Revenue

Revenue from special events is reported at the amount that reflects the consideration to which YWCA expects to be entitled in exchange for the direct cost of the benefits received by the participant at the event. These revenues are recognized over time.

Transaction Price and Recognition

YWCA determines the transaction price based on standard charges for services provided, reduced by discounts provided in accordance with YWCA's policy. YWCA determines its estimates of explicit price concessions based on its discount policies.

YWCA has determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by YWCA's line of business that provided the services.

For the year ended June 30, 2021, YWCA recognized revenue of \$2,320,410 from services that transfer to the participants and members over time.

From time-to-time, YWCA may cancel programs as required by governmental regulations, resulting in amounts owed back to the participant. These amounts are excluded from revenues and are recorded as liabilities until they are refunded. As of June 30, 2021, YWCA has a liability for refunds to participants recorded of \$57,378.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Contract Balances

The following table provides information about YWCA's receivables and contract liabilities from contracts with participants:

	2021		
Accounts receivable, beginning of the year Accounts receivable, end of the year	\$	14,936 8,515	
Contract liabilities, beginning of the year Contract liabilities, end of the year		214,895 892,609	

Performance Obligations and Transaction Price

Because all of its performance obligations relate to contracts with a duration of less than one year, YWCA has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a) and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. The unsatisfied or partially unsatisfied performance obligations referred to above are primarily related to classes starting in the next six months. The performance obligations for these contracts are generally completed when the classes are completed.

Financing Component

YWCA has elected the practical expedient allowed under FASB ASC 606-10-32-18 and does not adjust the promised amount of consideration from participants for the effects of a significant financing component due to YWCA's expectation that the period between the time the service is provided to a participant and the time the participants pay for that service will be one year or less.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 12: Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year, comprise the following:

	 2021	2020		
Cash and cash equivalents	\$ 2,496,167	\$	2,680,245	
Investments	-		8,376,672	
Campaign contributions receivable	865,000		-	
Contributions, grants and program receivables	 218,419		151,133	
Total financial assets	3,579,586		11,208,050	
Less amounts not available to be used within one year Endowments			(850,000)	
Endownents	 <u>-</u> _		(830,000)	
Financial assets available to meet general expenditures within				
one year	\$ 3,579,586	\$	10,358,050	

YWCA receives significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures. For the year ended June 30, 2021, restricted contributions of \$815,000 were included in financial assets available to meet cash needs for general expenditures within one year.

YWCA's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is not available for general use but is used to fund specific expenses authorized by the funds.

The board-designated endowment of \$10,999,045 is subject to an annual spending rate of 4 percent as described in *Note 10*. Although YWCA does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary. To help manage unanticipated liquidity needs, YWCA has a committed line of credit in the amount of \$2 million which it could draw upon.

YWCA manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. YWCA monitors liquidity and cash flows on an ongoing basis to ensure an appropriate amount of cash and cash equivalents are available to meet current expenditure needs. Management reports its financial position regularly to different committees of the Board and to the whole Board.

Notes to Financial Statements

June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 13: Operating Leases

Noncancellable operating lease for office equipment expire in December 2022. Future minimum lease payments under operating lease are:

2022	\$ 34,428
2023	 17,214
	\$ 51,642

Note 14: Significant Estimates and Concentrations

GAAP require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Grants and Contributions

Approximately, 29 and 19 percent of all grants and contributions were received from one donor in 2021 and 2020, respectively. Approximately, 53 and 47 percent of the grant and contribution receivables are due from two donors as of June 30, 2021 and 2020, respectively.

Pension Benefit Obligations

YWCA contributions to a multiemployer defined benefit pension plan whereby it agrees to provide certain postretirement benefits to eligible employees. The benefit obligation is the actuarial present value of all benefits attributed to service rendered prior to the valuation date based on the projected unit credit cost method. It is reasonably possible that events could occur that would change the estimated amount of this liability materially in the near-term.

Investments

YWCA invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near-term and that such changes could materially affect the amounts reported in the accompanying statements of financial position.

Notes to Financial Statements June 30, 2021

(With Summarized Financial Information as of and for the Year Ended June 30, 2020)

Note 15: Center for Equity and Justice

For periods ended June 30, 2020 and prior, functional expenses for Women's Economic Empowerment and Leadership and Racial Justice have been shown separately. For the period ended June 30, 2021, with the formation of the Center of Equity and Justice, management made the decision to aggregate these expenses. The breakdown between these separate expenses are as follows:

		2021	2020		
Racial Justice	\$	89,718	\$ 109,888		
Women's Economic Empowerment and Leadership		67,116	82,615		
Personnel cost for the Center for Equity and Justice		73,992	 		
Total	\$	230,826	\$ 192,503		

The third category of expense shown above cannot be separated into the prior two categories due to the Center for Equity and Justice's approach to equity and justice work, which recognizes the profound intersection of race, gender identity, sexual orientation, socio-economic status and other dimensions of personal identity and experience. Going forward, all expenses shown above will be consolidated under the Center for Equity and Justice. It should also be noted that the above expenses do not represent the other women's empowerment, racial justice and equity work that the YWCA conducts outside of the Center for Equity and Justice through its domestic violence services; violence prevention work in schools; fundraising events; free community events; childhood education and camp programs; learning programs for women focused on women's health and women's economic empowerment; media initiatives; and community collaborations.

Note 16: Subsequent Events

Subsequent events have been evaluated through November 19, 2021, which is the date the financial statements were available to be issued.